

## Message Text

UNCLASSIFIED

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53

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W  
----- 045689

R 170934Z MAR 76  
FM AMEMBASSY BANGKOK  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 360

UNCLAS BANGKOK 6122

E.O. 11652: N/A  
TAGS: BEXP, TH  
SUBJECT: WTDR/FTI - SKULTHAI CO., LTD.

REF: USDCO 3149

1. THAILAND
  2. CNTRY CODE: 549
  3. SER. NO: 0107100
  4. SKULTHAI CO., LTD.
  - 4A. CODE: K
  5. 119 ASADARNG ROAD, SPAN MORN
  6. BANGKOK, THAILAND
  7. ESTABL: 1946
  8. EMPL: 28
  9. SIZE: (20-X) MEDIUM
  10. REPUTATION: (22-X) GOOD
  11. SELLS ITS PRODUCTS IN THE FOLLOWING FOREIGN AREAS LISTED  
IN ORDER OF IMPORTANCE: THAILAND
  12. RPT. DATE: 03/76
  - 13A. 34294/1235 IMP. DIST. OF LOCKSETS
  - 13B. 36623/1235 IMP. DIST. OF INTERCOMMUNICATION EQUIPMENT  
AND ELECTRIC ALARM SIGNAL SYSTEMS
  - 13C. 35851/1235 IMP. DIST. OF ICEMAKERS
  14. CONTACT: MRS. CHITRA TANCHAWAL TITLE: MANAGING DIRECTOR
  15. CABLE: SKULTHAICO
  16. TELEX: N/A
  17. TEL. 221416, 224253
  18. FINANCIAL REFS: BANGKOK BANK, PHAHURAT BRANCH, PHAHURAT
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ROAD, BANGKOK.

19. TRADE REFS: SEE ITEM 20

20. AGENCY REP: SCHLAGE LOCK CO., P.O. BOX 3324, SAN FRANCISCO 94119 FOR CYLINDRICAL LOCKSETS, ACQUIRED 1950; NUTONE SCOVILL, MADISON & RED BANK ROADS, CINCINNATI, OHIO 45227 FOR DOOR SIGNALLING SYSTEMS, ACQUIRED 1950; A. TORRES EXPORT, 6262 N. LINCOLN AVENUE, CHICAGO, ILLINOIS 60645 FOR MANITOWOC ICEMAKERS, ACQUIRED 1975.

21. ESTABLISHED IN 1946, SUBJECT FIRM WAS REGISTERED AS A LIMITED LIABILITY COMPANY WITH AN AUTHORIZED CAPITAL OF \$50,000. ITS SHOWROOM AND OFFICES ARE LOCATED IN AN OLD BUILDING IN BANGKOK. THE FIRM IS WELL KNOWN AS A DISTRIBUTOR OF DOOR LOCKSETS, HAIR CLIPPERS, INTERIOR DECORATIVE MATERIALS, AND ICEMAKING MACHINES. ABOUT 80 PERCENT OF ITS GOODS IMPORTED ARE FROM THE UNITED STATES. ITS ANNUAL SALES VOLUME IS REPORTED TO BE \$500,000. MRS. CHITRA TANCHAWAL, THE MANAGING DIRECTOR, IS THE DAUGHTER OF THE LATE MR. SAWAENG TIAWPHAI-BUL WHO FOUNDED THE SUBJECT FIRM. A LOCAL BANK REPORTS THAT CREDIT FACILITIES GRANTED THE COMPANY HAVE BEEN UTILIZED WITH GOOD RESULTS. SUBJECT FIRM IS CONSIDERED TO BE AN ACCEPTABLE TRADE CONTACT FOR U.S. FIRMS.

22. PREPARED BY: SOMSAK APPROVED BY: THOMAS C. STAVE  
AT: AMEMBASSY BANGKOK.  
WHITEHOUSE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 17 MAR 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Original Classification:** UNCLASSIFIED  
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**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** wolfsd  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 28 JUN 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <28 JUN 2004 by chengls>; APPROVED <07 SEP 2004 by wolfsd>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
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**Status:** NATIVE  
**Subject:** WTDR/FTI - SKULTHAI CO., LTD.  
**TAGS:** BEXP, TH  
**To:** COM  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006